

Residential Registered Vendor Monthly Newsletter August 11, 2023



- 1) **Save the Date - Efficiency Maine Annual Event 2023** – Efficiency Maine will host its Annual Event on September 14, 2023, 12 PM - 6 PM, in Freeport, ME. The event will feature lunch, recognition, workshops, and a networking reception. You are welcome to join us for all or part of the day. Registration details will be available in a few weeks.

- 2) **Inflation Reduction Act (IRA) Rebates Update** – We are in the midst of planning for IRA funding expected later this year or in early 2024. The impact on future rebates has yet to be determined. We will provide updates once we have new information to share. In the meantime, for customers asking, "Should I delay upgrading my house until we know what the IRA incentives are?" we are saying, "While there may be additional incentives, waiting has its risks. Delaying an upgrade will guarantee missed energy savings."

- 3) **Reminder: New Definitions for Residential and Multifamily Buildings** – To make our building eligibility definitions consistent across upgrade types, effective 8/1:
 - single-family homes, duplexes, and all condominiums (regardless of building size) will be eligible for [residential rebates](#), and
 - all other residential buildings, including mixed-use of any size, will qualify for our [multifamily rebates](#).

This means that 3-unit and 4-unit buildings will go from being eligible for residential rebates to multifamily rebates. It also means that condominiums in buildings that have 5 or more units will switch from being eligible for multifamily rebates to being eligible for residential rebates.

Only weatherization, heat pump, geothermal, and biomass heating system rebates are affected.

- 4) **Underbelly Insulation** – While practical in other applications, cellulose is not approved for mobile home underbelly insulation.

- 5) **Tip from the Field** – Projects that include some work done by homeowners are rebatable, but Residential Registered Vendors should not sign rebate claim forms until all requirements are met. For example, if a homeowner says they'll install drywall over foam insulation, the form should be signed only after the drywall is installed.
- 6) **Rebate Processing Tip** – In order to avoid rebate delays, please make sure that any attached PDFs are not password protected.
- 7) **Fact of the Month** – Maine has surpassed its goal of installing 100,000 new heat pumps between 2020 and 2025. Thanks to heat pump installers, Mainers are saving money and reducing carbon emissions.
- 8) **Tool of the Month** – We've updated the financial example on our [Insulation Rebates brochure](#) to include federal tax credits. It now shows how insulation can pay for itself in 3 - 9 years. Order free copies on our [website](#), or call 866-376-2463.
- 9) **Heat Pump Installation Training Opportunities** – The following courses are being offered by Efficiency Maine Registered Trainers. You can request a scholarship by filling out our scholarship [form](#).

Dates	Course Title	Location	Registration Information
8/21/2023 – 8/25/2023	Heat Pump Installer*	Kennebec Valley Community College	Click for course information
9/18/2023 – 9/22/2023	Heat Pump Installer*	Maine Energy Marketers Association	Click for course information
10/2/2023 – 10/6/2023	Heat Pump Installer*	Kennebec Valley Community College	Click for course information
11/29/2023 – 12/5/2023	Heat Pump Installer*	Maine Energy Marketers Association	Click for course information

* Eligible for [Efficiency Maine scholarship](#) (50% up to \$500)

10) Weatherization Training Opportunities – Build Green Maine is offering BPI Training & Testing classes. If interested, please follow this link to the [BPI course registration](#). You can request a scholarship by filling out our scholarship [form](#).

Dates	Course Title	Location	Registration Information
9/18/2023 – 9/22/2023	Building Analyst Technician Field Training and Testing (2 Days)	Build Green Maine	Click for course information
10/16/2023 – 10/20/2023	Building Analyst Technician Field Training and Testing (2 Days)	Build Green Maine	Click for course information

11) Exhibiting Opportunities – We are exhibiting at the following events and invite you to do the same.

Dates	Event	Location	Registration Information
9/22/2023 - 9/24/2023	Common Ground Country Fair	294 Crosby Brook Rd, Unity, ME 04988	Click for more information

12) Top Insulation Performers (past four months)

- Horizon Residential Energy Services
- Evergreen Home Performance
- Free Energy Maine

13) Top Heat Pump Performers (past four months)

- Dave’s World
- Royal River Heat Pumps
- Valley Home Services

14) Top LMI Insulation Performers (past four months)

- Evergreen Home Performance
- New England Spray Foam Insulation
- Webb Insulation

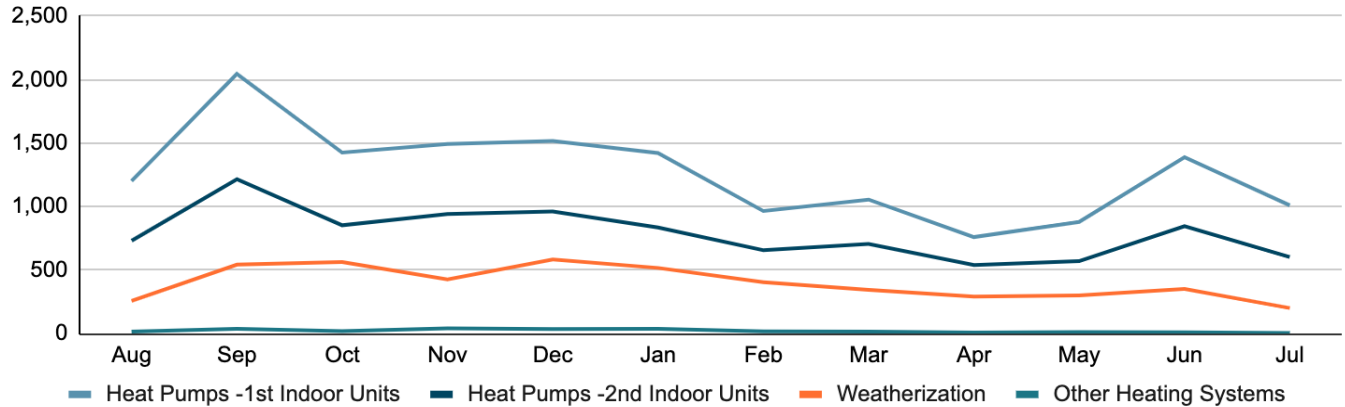
15) Top LMI Heat Pump Performers (past four months)

- Dave’s World
- Valley Home Services
- Heat Pumps Of Maine

PROGRAM RESULTS

Home Energy Savings Program (HESP)

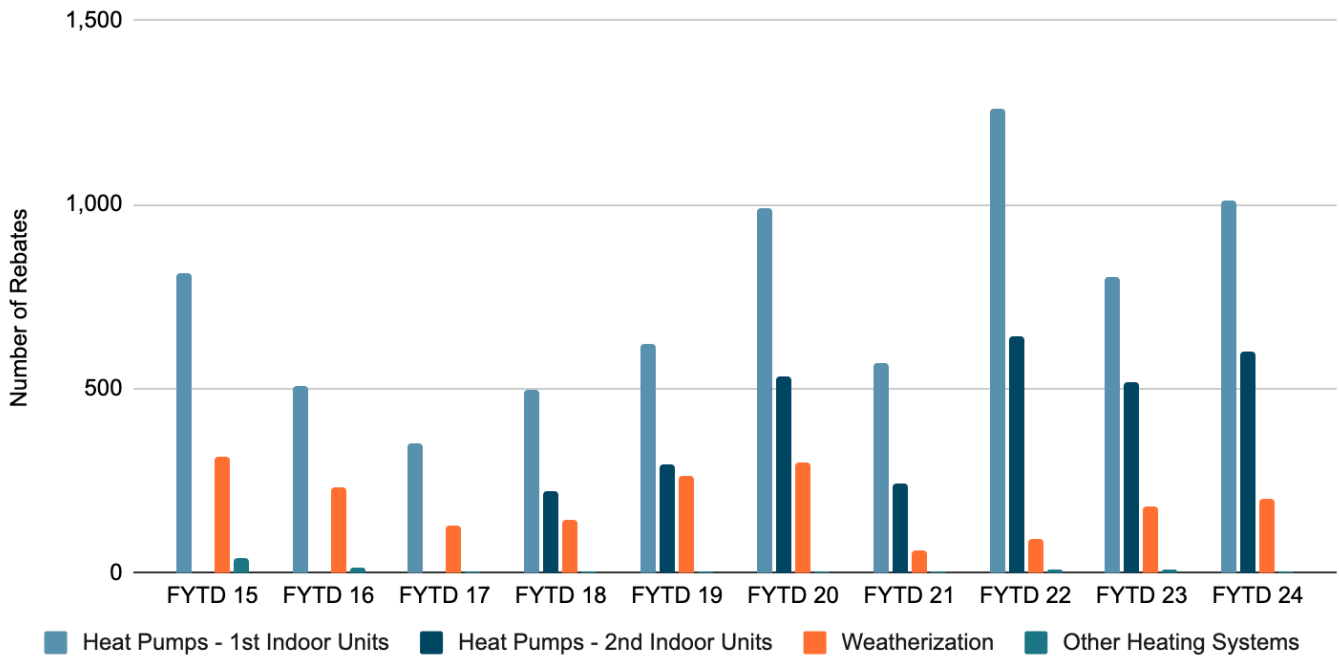
HESP Number of Rebates – Last 12 Months



HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2022					2023							Total
		Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
1	Heat Pumps - 1st Indoor Units	1,202	2,045	1,425	1,492	1,517	1,422	966	1,055	760	879	1,389	1,010	15,162
2	Heat Pumps - 2nd Indoor Units	731	1,216	853	942	962	836	656	706	540	570	846	603	9,461
3	Air Sealing	77	140	169	109	148	133	109	101	92	92	100	63	1,333
4	Attic Insulation	88	182	181	154	204	161	129	124	93	122	121	62	1,621
5	Basement Insulation	63	138	147	118	166	165	122	88	83	58	89	57	1,294
6	Wall Insulation	30	83	66	46	65	58	44	32	23	29	41	19	536
7	Geothermal HP	1	3	0	3	0	7	5	3	3	1	3	0	29
8	Pellet Boiler	15	34	19	38	35	30	13	13	6	12	8	4	227
Total		2,207	3,841	2,860	2,902	3,097	2,812	2,044	2,122	1,600	1,763	2,597	1,818	29,663

Fiscal Year-to-Date Rebate Comparisons

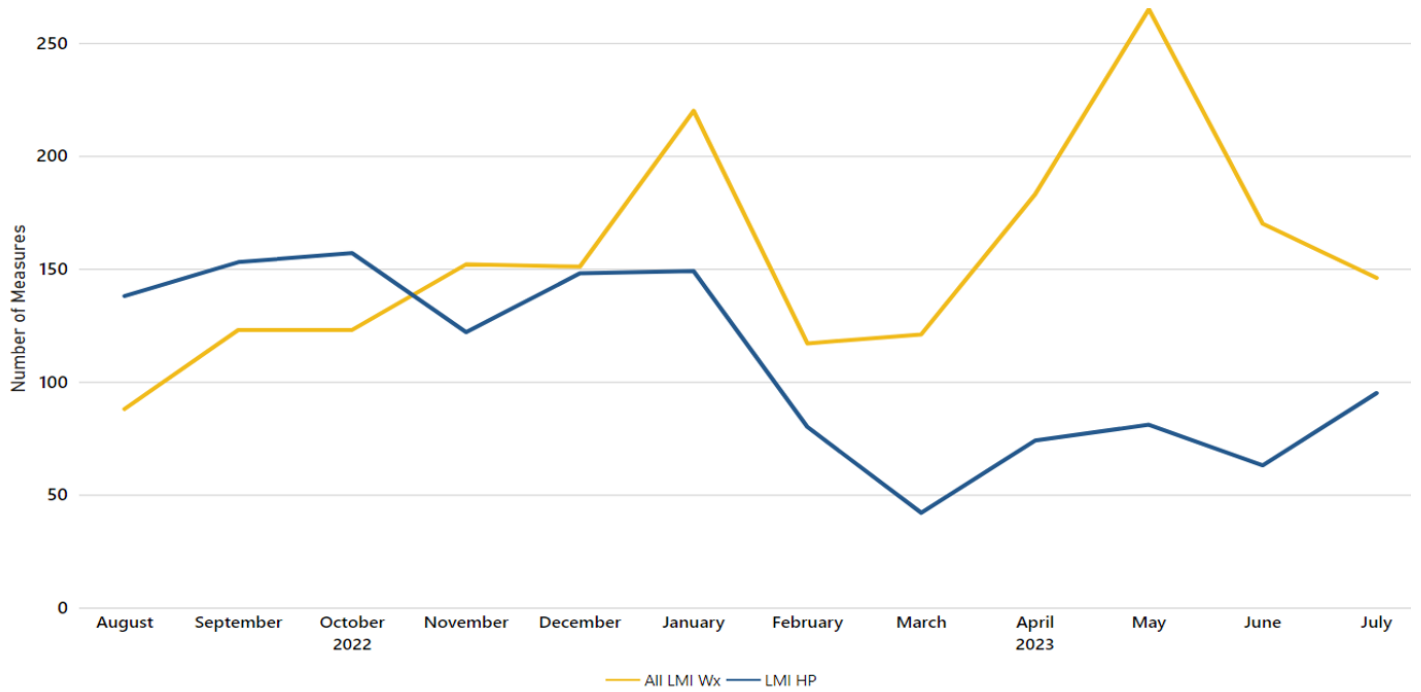


Fiscal Year-to-Date Rebate Comparisons (DETAILS)

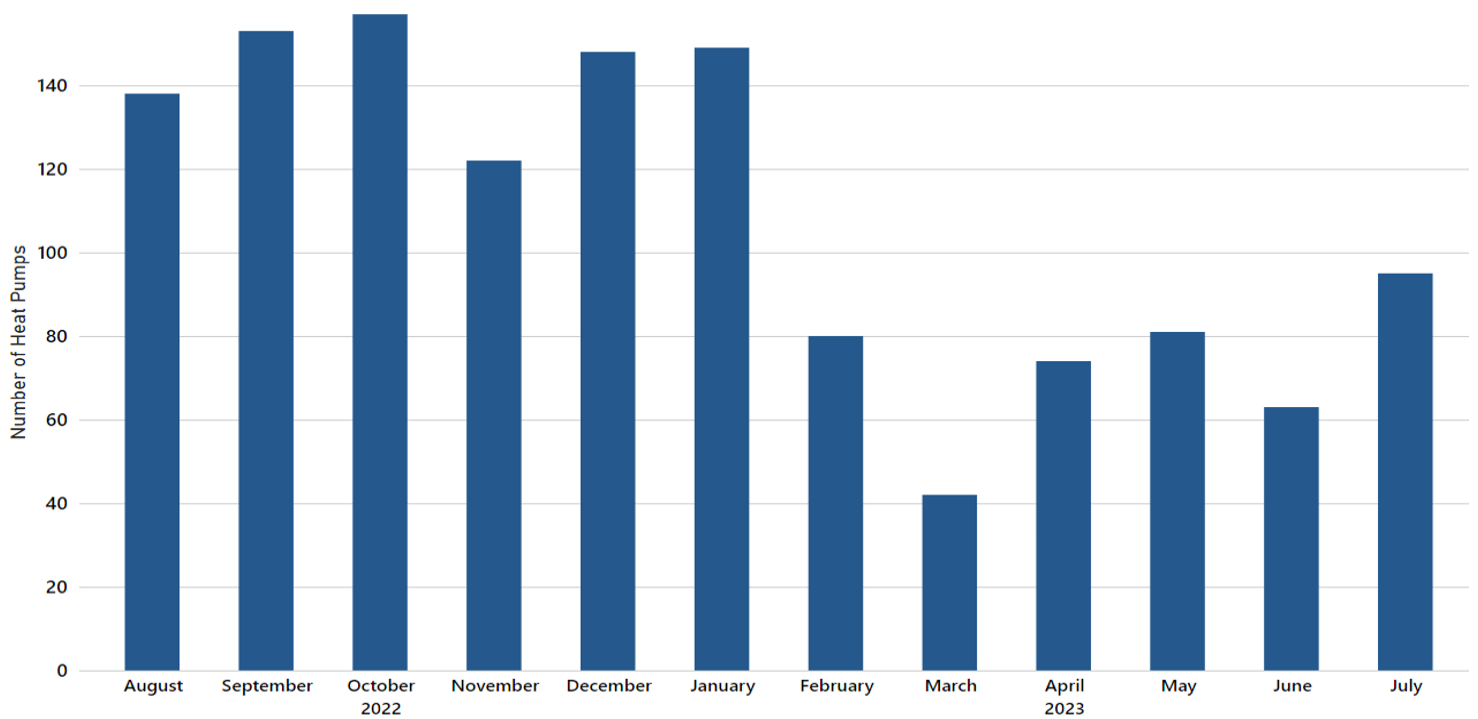
#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21	FYTD 22	FYTD 23	FYTD 24
1	Heat Pumps - 1st Indoor Units	811	507	351	496	619	990	572	1,258	805	1,010
2	Heat Pumps - 2nd Indoor Units	0	0	0	221	294	534	245	641	520	603
3	Air Sealing	158	113	52	64	107	104	21	28	51	63
4	Attic Insulation	72	66	41	47	75	94	17	28	63	62
5	Basement Insulation	78	37	21	20	57	78	16	25	46	57
6	Wall Insulation	9	17	17	12	27	23	9	9	20	19
7	Geothermal HP	7	5	0	1	1	3	1	3	0	0
8	Pellet Boiler	33	7	3	1	2	2	2	5	9	4
Total Measures Installed		1,168	752	485	862	1,182	1,828	883	1,997	1,514	1,818

Low-Income Program

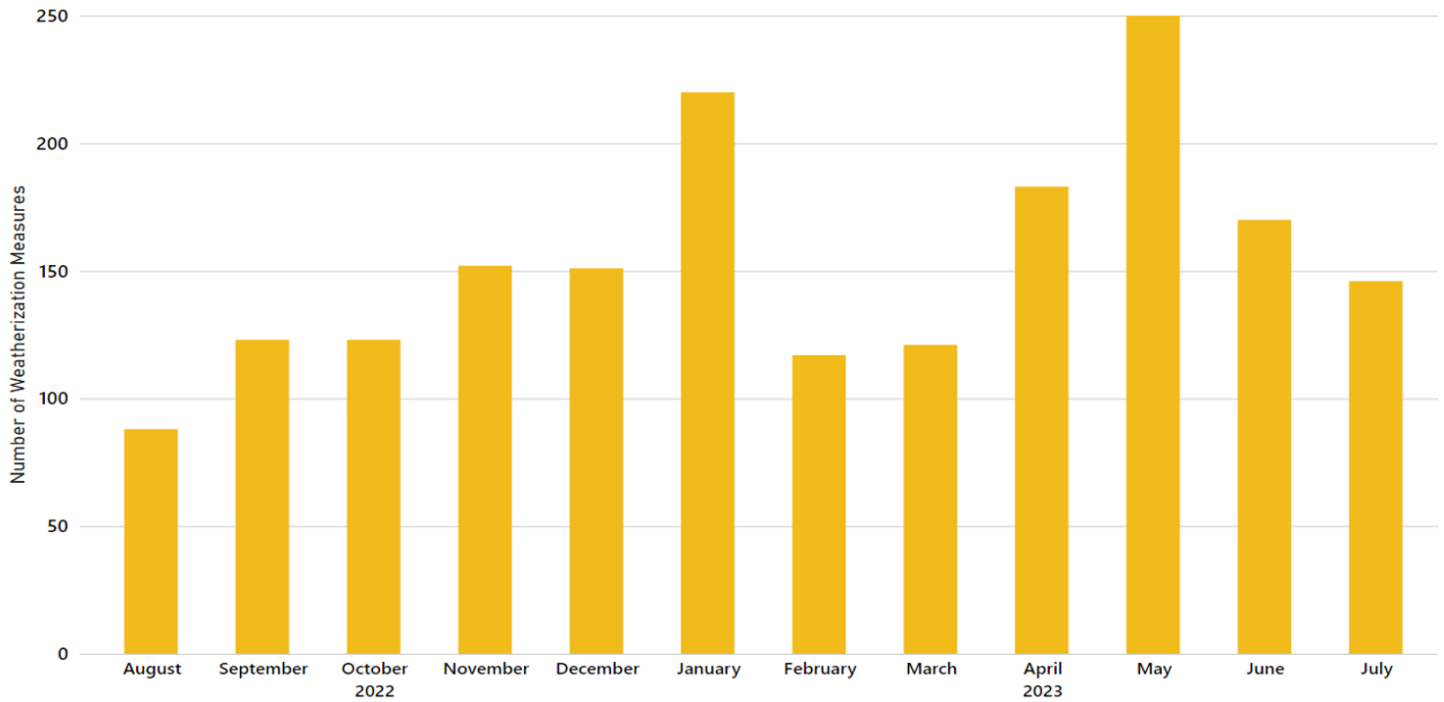
12 Months of Rebates for Low -and Moderate- Income Mainers



12 Months of LMI Heat Pumps



12 Months of LMI Weatherization Measures



Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS)

Year	2022					2023							Program Total
	August	September	October	November	December	January	February	March	April	May	June	July	
Heat Pumps	138	153	157	122	148	149	80	42	74	81	63	123	1,330
LI Weatherization	88	123	123	152	151	186	60	77	90	112	82	69	1,313
Moderate Weatherization						34	57	44	93	153	88	109	578
Total	226	276	280	274	299	369	197	163	257	346	233	301	3,221