

**Residential Registered Vendor  
Monthly Newsletter  
February 10, 2021**



**1) *Top Weatherization Performers (by number of rebates since July 1)***

1. Evergreen Home Performance
2. Horizon Homes
3. Free Energy Maine

**2) *Top Heat Pump Performers (by number of rebates since July 1)***

1. Dave's World
2. Valley Home Services
3. Royal River Heat Pumps

**3) *Top Low-Income Weatherization Performers (by number of rebates since July 1)***

1. New England Spray Foam Insulation - Newburgh
2. Facility Management Group
3. Installations Unlimited

**4) *Top Low-Income Heat Pump Performers (by number of rebates since July 1)***

1. Hometown Heat Pumps, Inc.
2. Valley Home Services
3. Tracy's Heating

**5) *Heat Pump Training Scholarships Updated and Extended*** – We offer scholarships that cover 50% of Heat Pump Installer Training costs up to \$500 per student. Now we've dropped the 12/31/2020 expiration date, eliminated the reservation requirement, and extended the offering to include all Registered Trainers, not just community colleges. See updated [claim form](#) for details.

**6) *Consider Attending the ACA/NNE Virtual Technical & Management Conference*** –

Representatives from Efficiency Maine will present at the Air Conditioning Association of Northern New England Virtual Technical & Management Conference, which is being held February 23, 24, and 25. We'll share program results, funding prospects, findings from inspections, customer feedback, and highlights from the Maine Climate Council Report. We will be seeking input on how to improve our programs and better support heat pump installers. [Click here](#) to learn more and register.

7) **Heat Pumps Must Be At Least 10 Feet from Propane Tanks** – When selecting locations for outdoor units, please remember to keep them at least 10 feet away from propane tanks per Code.

8) **Heat Pump Installation Training Opportunities** – The following courses are being offered by Efficiency Maine Registered Trainers.

Dates	Course Title	Location	Registration Information
2/22/2021 – 2/26/2021	Heat Pump Installer	Maine Energy Marketers Association	<a href="#">Click for Course Information</a>
3/1/2021 – 3/5/2021	Heat Pump Installer	Maine Energy Marketers Association	<a href="#">Click for Course Information</a>
3/8/2021 – 3/12/2021	Heat Pump Installer	Kennebec Valley Community College	<a href="#">Click for Course Information</a>
3/13/2021	EPS Section 608 Certification	Kennebec Valley Community College	<a href="#">Click for Course Information</a>
3/20/2021	EPS Section 608 Certification	UA Local 716	<a href="#">Click for Course Information</a>
5/3/2021 – 5/7/2021	Heat Pump Installer	Maine Energy Marketers Association	<a href="#">Click for Course Information</a>

9) **Tip from the Field** – Heat pumps with ducted indoor units can be used to heat several rooms, or even an entire house. A two-story house can be heated with one ducted indoor unit that serves the first floor from below, and another unit that serves the second floor from above.

10) **Rebate Processing Tip** – Entering the number of dwelling units correctly helps to ensure that we:

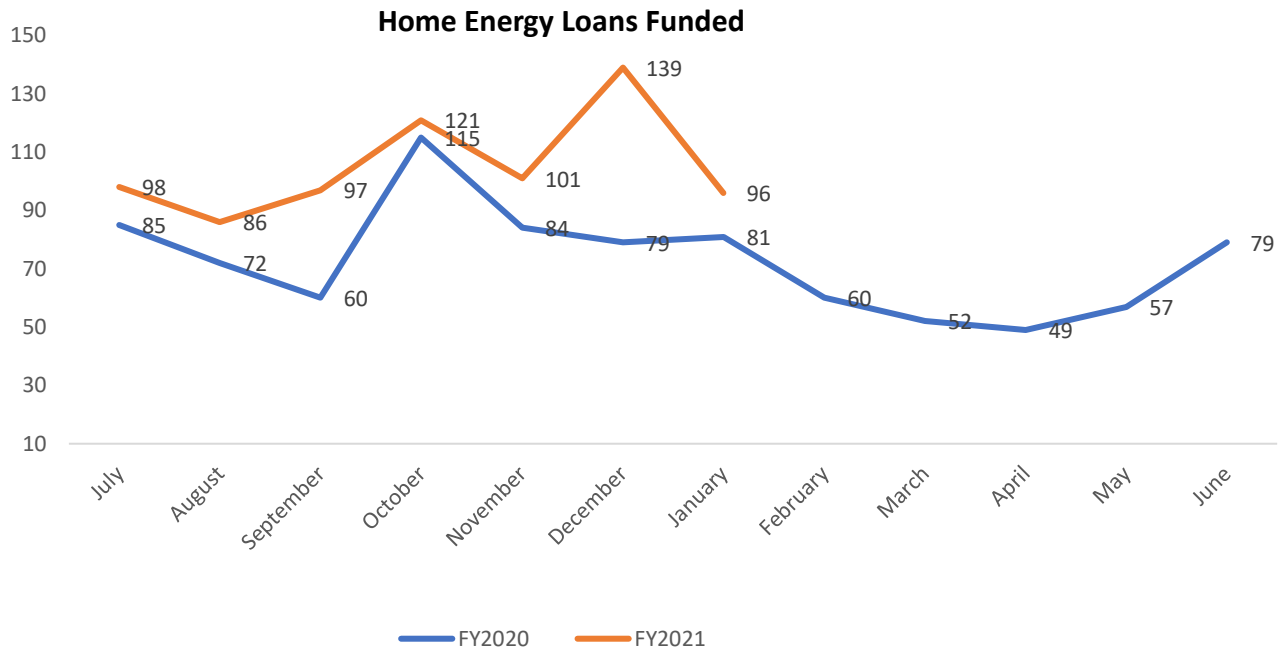
- a. apply the right rebate amount, and
- b. don't accidentally categorize the claim as a duplicate.

11) **Tool of the Month** – Our updated [Heat Pump User Tips brochure](#) and [web page](#) are now available. The brochure is online now, and printed copies will be available through the Call Center soon. Call 866-376-2463 to request a free supply of printed copies.

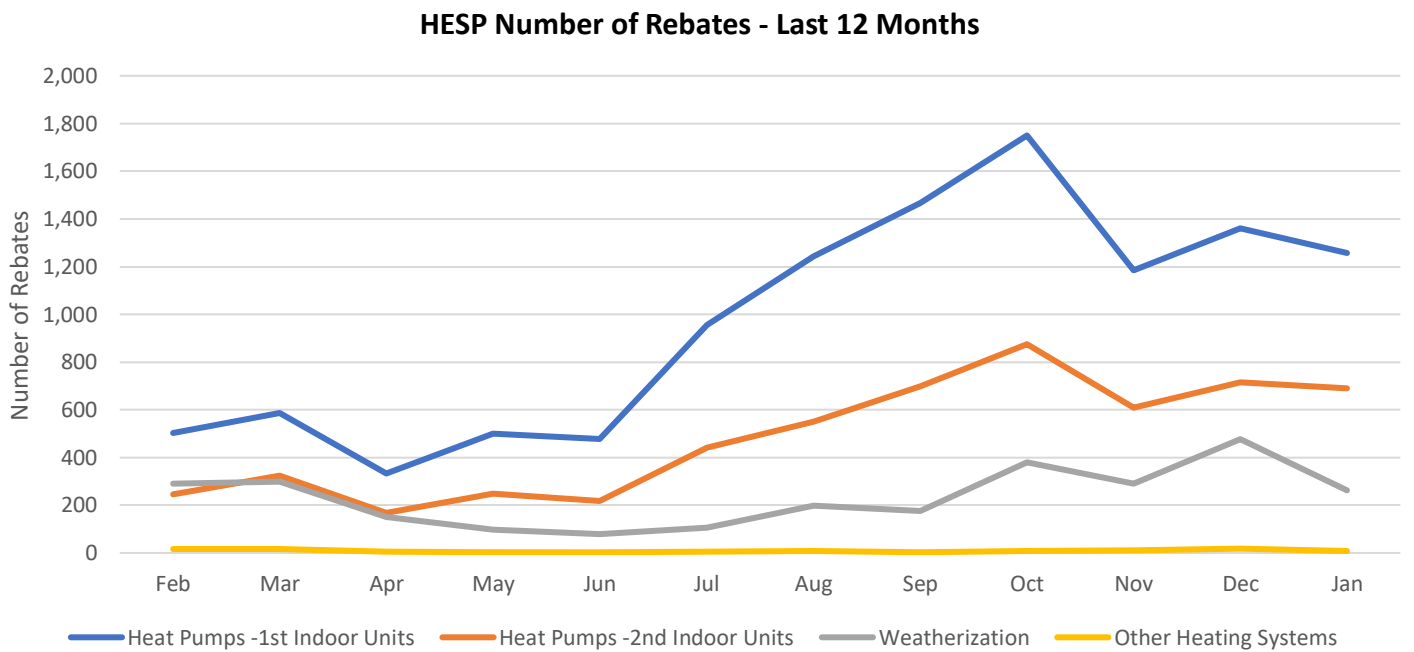
12) **January Loans up 19% Year-Over-Year and Year-to-Date Loans are up 28%** – If you don't already have a loan portal ID and password, you can reach our financial services provider (NEIF) by calling our Call Center (866-376-2463).

**PROGRAM RESULTS**

**Energy Loans**



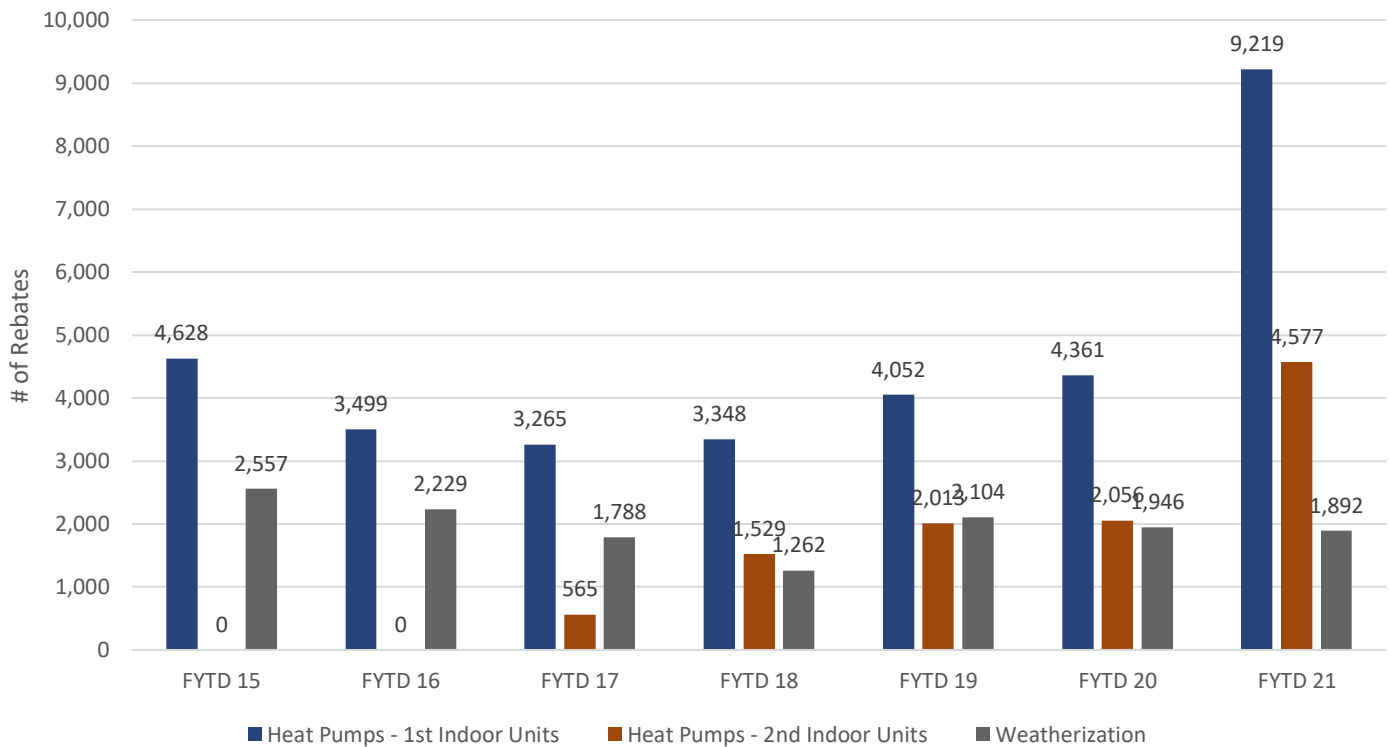
**Home Energy Savings Program (HESP)**



### HESP Number of Rebates – Last 12 Months (DETAILS)

#	HESP Rebate Type	2020												2021	Total
		Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan		
1	Heat Pumps - 1st Indoor Units	504	588	333	499	477	956	1,244	1,468	1,750	1,184	1,361	1,256	<b>10,364</b>	
2	Heat Pumps - 2nd Indoor Units	247	323	168	248	218	440	550	698	875	610	715	689	<b>5,092</b>	
3	Air Sealing	109	113	46	31	20	38	67	58	129	107	150	77	<b>868</b>	
4	Attic Insulation	92	94	49	33	26	29	67	57	112	83	144	91	<b>786</b>	
5	Basement Insulation	62	64	34	21	22	24	41	45	101	78	126	67	<b>618</b>	
6	Wall Insulation	27	28	22	13	11	14	24	17	38	23	57	28	<b>274</b>	
7	Geothermal HP	5	7	4	1	1	1	1	0	4	1	4	5	<b>29</b>	
8	Pellet Boiler	7	2	1	2	3	5	8	3	4	11	14	4	<b>60</b>	
<b>Total</b>		<b>1,053</b>	<b>1,219</b>	<b>657</b>	<b>848</b>	<b>778</b>	<b>1,507</b>	<b>2,002</b>	<b>2,346</b>	<b>3,013</b>	<b>2,097</b>	<b>2,571</b>	<b>2,217</b>	<b>18,091</b>	

### Fiscal Year To Date Rebate Comparisons

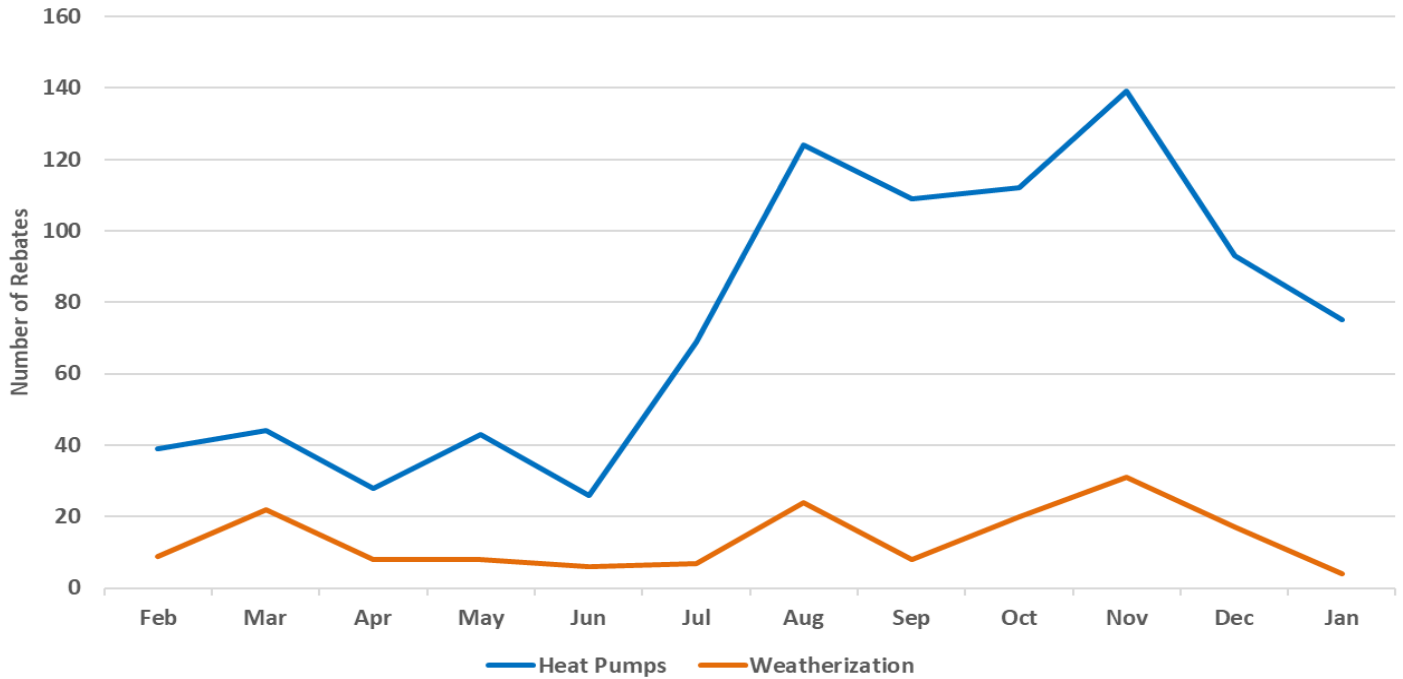


### Fiscal Year-to-Date Rebate Comparisons (DETAILS)

#	HESP Rebate Type	FYTD 15	FYTD 16	FYTD 17	FYTD 18	FYTD 19	FYTD 20	FYTD 21
1	Heat Pumps - 1st Indoor Units	4,628	3,499	3,265	3,348	4,052	4,361	9,219
2	Heat Pumps - 2nd Indoor Units	0	0	565	1,529	2,013	2,056	4,577
3	Air Sealing	1,341	1,075	791	564	779	700	626
4	Attic Insulation	606	644	542	387	634	589	583
5	Basement Insulation	494	369	302	208	473	481	482
6	Wall Insulation	116	141	153	103	218	176	201
7	Geothermal HP	57	34	50	13	14	16	16
8	Pellet Boiler	230	58	56	39	32	41	49
<b>Total Measures Installed</b>		<b>7,472</b>	<b>5,820</b>	<b>5,724</b>	<b>6,191</b>	<b>8,215</b>	<b>8,420</b>	<b>15,753</b>

### Low Income Program

#### Rebates for Low- and Moderate-Income (LMI) Mainers



**Rebates for Low- and Moderate-Income Mainers - Last 12 Months (DETAILS - November 2019 Launch)**

Low- and Moderate-Income Rebate Type	2020											2021	12-Month Totals
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	
Assessed Value Heat Pump (\$1,500-\$2,000)	30	35	22	33	22	54	112	96	98	121	79	64	<b>766</b>
LIHEAP/DHHS Qualified Heat Pump (\$2,000)	9	9	6	10	4	15	12	13	14	18	14	11	<b>135</b>
<b>Heat Pumps</b>	<b>39</b>	<b>44</b>	<b>28</b>	<b>43</b>	<b>26</b>	<b>69</b>	<b>124</b>	<b>109</b>	<b>112</b>	<b>139</b>	<b>93</b>	<b>75</b>	<b>901</b>
Low Income Air Sealing w/Assessment (\$600)	0	14	12	8	4	5	9	13	7	11	18	6	<b>107</b>
Low Income Attic Insulation (80% up to \$2,000)	0	0	0	5	3	1	2	1	1	4	3	3	<b>23</b>
Low Income Basement Insulation (80% up to \$2,000)	0	0	0	5	1	0	2	3	3	3	5	2	<b>24</b>
Low Income Wall Insulation (80% up to \$2,000)	0	0	0	0	0	0	0	1	1	1	1	1	<b>5</b>
<b>Weatherization</b>	<b>0</b>	<b>14</b>	<b>12</b>	<b>18</b>	<b>8</b>	<b>6</b>	<b>13</b>	<b>18</b>	<b>12</b>	<b>19</b>	<b>27</b>	<b>12</b>	<b>159</b>
<b>Total AHI LMI Measures</b>	<b>50</b>	<b>61</b>	<b>55</b>	<b>48</b>	<b>53</b>	<b>36</b>	<b>106</b>	<b>119</b>	<b>145</b>	<b>132</b>	<b>141</b>	<b>99</b>	<b>1,045</b>