



## Exam

### For Maine Real Estate Commission Continuing Education Program

Please answer the questions below and submit online at:

[efficiencymaine.com/continuing-education-program-for-real-estate-professionals/](http://efficiencymaine.com/continuing-education-program-for-real-estate-professionals/)

1. What is the name of the organization that provides rebates for energy efficiency upgrades?
  
2. Name four Efficiency Maine resources that can help real estate professionals add value to their client relationships.
  - 1.
  - 2.
  - 3.
  - 4.
  
3. List at least three reasons why homeowners invest in energy efficiency.
  - 1.
  - 2.
  - 3.
  
4. Please provide a scenario in which a client could benefit from a home energy upgrade, identify the upgrade, and list its benefits.

Scenario:

Upgrade:

Benefits:



5. Where can you access the free Efficiency Maine rebate brochure to share with your clients?
  
6. What is the name of the online tool that can help clients compare annual home heating costs?
  
7. Complete the following sentence with five functions. Heat pumps can help save money with all-in-one:
  - 1.
  - 2.
  - 3.
  - 4.
  - 5.
  
8. How can a homeowner get a rebate? List the three steps.
  - 1.
  - 2.
  - 3.
  
9. Where can you direct clients to learn more about rebates, financing, tools, and where to find an independent installer?
  
10. Identify at least one way real estate professionals can request free brochures to share with their clients.