
IMPORTANT NEWS ABOUT UPCOMING PROGRAM CHANGES

In past issues of the PA E-News, we alerted you that program changes will **take effect February 1, 2007**. For easy reference, all the changes are summarized here in this newsletter.

KEY DATES:

- **New applications must be used for purchases made after January 31, 2007.**
- **New application forms will be available on the Efficiency Maine Web site beginning February 1, 2007.**
- Incentives on some items are being discontinued as of January 31st. To be eligible for an incentive, purchases of discontinued items must be made prior to February 1, 2007 and the invoice must be dated as such.
- Incentive requests for discontinued items must be received by June 30, 2007.

TRAINING ON PROGRAM CHANGES:

Training sessions on program changes, including the added measures and new application forms, are being offered throughout the state.

- We will be holding counter days (from opening until 9:00 AM) at the major electrical supply houses throughout the state, starting the middle of January. Watch for notices at the retail/wholesale counters.
- We will attend the Electrical Association meetings around the state to introduce the program changes.
- We will contact HVAC and refrigeration contractors to set up individual training sessions.
- If you are interested in attending a regional meeting explaining the program changes, please let us know by [clicking on this link](#) and sending us an e-mail. Include your town and let us know if you prefer an early morning or evening presentation. We'll let you know when a session is scheduled near you.

If you would like your employees to receive on-site training, speak to your Efficiency Maine contact and we will work out a time that is convenient for you.

NEW PRESCRIPTIVE REFRIGERATION INCENTIVES:

Effective with purchases after January 31st, incentives will be paid on new equipment with the following features:

- Evaporator fan motor control for cooler or freezer - \$550/control
- Door heater controls for cooler or freezer - \$150/circuit
- Zero energy doors for coolers - \$125/door
- Zero energy doors for freezers - \$200/door
- High efficiency evaporative fan motors - \$50/PSC motor
- Floating-head pressure controls - \$250 – \$500, depending on number of coils
- New discus compressors - \$375 – \$750, depending on horsepower
- New scroll compressors - \$220 – \$660, depending on horsepower
- Commercial Energy Star Reach-in cooler & freezer - \$100
- Commercial ice makers - \$100

For a complete list of equipment and incentives with detail, see the [Efficiency Maine Web site](#).

SUMMARY OF OUR FORM AND PROCESS CHANGES

The following changes are being made to streamline our forms and processes. They take effect **February 1, 2007**.

PROCESS CHANGES:

- New applications will be simpler and easier to use, and contain more information about eligible products.
- “Quick and Easy” forms will be eliminated and we will no longer offer small businesses separate incentives.
- Pre-approval thresholds for prescriptive incentives will change:
 - Motors* – No pre-approval needed
 - Agriculture* – No pre-approval needed
 - Lighting* – Pre-approval required only when the incentive will be over \$1,000
 - Refrigeration* – Pre-approval required only when the incentive will be over \$1,000
 - HVAC* – All projects require pre-approval
 - VFD* – All projects require pre-approval
 - Custom* – All projects require pre-approval

Please note: Efficiency Maine staff will still be available to review small projects and provide optional pre-approval if a customer desires. This removes any uncertainty your customer might have about their incentive on projects that do not require Efficiency Maine pre-approval. Even though pre-approval is no longer required, equipment specification “cut sheets” must be submitted with your incentive request.

NEW PRESCRIPTIVE MEASURES ADDED:

- A new line of commercial refrigeration measures (Details on front page)
- Vapor-tight lighting fixtures – through the agriculture application
- Wall mounted vacancy sensors for controlling lights and HVAC
- New premium efficiency HVAC thresholds

PRESCRIPTIVE MEASURES DISCONTINUED:

- Last year’s efficiency thresholds for HVAC units
- Standard T8 lamps and ballasts (Incentives will be paid only when High Performance T8 fluorescent lamps and ballasts are purchased.)
- LED Signage
- LED Exit Signs in new construction (Incentives will continue to be paid for retrofit projects.)
- Energy Star® Hardwired CFL Circline Fixtures
- Energy Star CFL Bulbs
- Energy Star Hardwired Ceiling Fan with Light Kit
- Energy Star Compact Fluorescent Torchiere
- VendingMisers®, CoolerMisers™ and SnackMisers®
- Tankless Water Heaters

Please note that some of these measures may qualify as part of a custom application. If you have questions, please direct them to a team member, [e-mail us](#), or call 866-376-2463.

UPCOMING TRADE SHOWS

Efficiency Maine will have a booth at the following [trade shows](#). If you are attending or exhibiting at these trade shows, please stop by and see us.

January 9-11, 2007 – [2007 Maine Agricultural Trade Show](#), Augusta Civic Center, Augusta

January 24-25, 2007 – [23rd Annual Maine Potato Conference](#), Caribou Inn and Convention Center, Caribou

January 25, 2007 – [MEREDA's Third Annual Member Showcase](#), Holiday Inn By the Bay, Portland

EASY LINKS

Each E-News will provide easy links for your review.

- [Our Application Process & Tips for a Faster Incentive](#)
- [Cash Incentive Applications](#)
- [Program Ally Logo Use Guidelines](#)
- [Glossary of Terms](#)
- [Savings Analysis Worksheets and Technical Information Sheets](#)

PROGRAM ALLY E-NEWS

E-NEWS FOR PROGRAM ALLIES is published on a monthly basis to provide Efficiency Maine's Business Program Allies with program updates and other information. If you would like others in your company or organization to be added to our distribution list, forward us their [e-mail addresses](#). The Program Ally E-News is also found on our Web site on the [Energy Wise Tools & Program Materials](#) page.

If you would like to [provide feedback](#), [ask questions](#) about the program or this E-Newsletter, or [be removed from this list](#), send us an e-mail or call 866-376-2463.
