

## 2007 PROGRAM CHANGES DETAIL

In last month's PA E-news, we advised you that we will be making changes to streamline our forms and processes. Listed below are more details about the upcoming changes **which will take effect February 1, 2007**. As we finalize our changes, we will use this newsletter to keep you informed.

### PROCESS CHANGES:

- New applications will be simpler and easier to use.
- New applications will contain more information about the eligible products.
- Pre-approval thresholds for prescriptive incentives will change:
  - Lighting* – Pre-approval required only when incentive request is over \$1,000
  - Refrigeration* – Pre-approval required only when incentive request is over \$1,000
  - Motors* – No pre-approval needed
  - Agriculture* – No pre-approval needed
  - HVAC* – All projects require pre-approval
  - VFD* – All projects require pre-approval
  - Custom* – All projects require pre-approval

Please note: Where pre-approval is no longer required, equipment specification "cut sheets" are still required. The Efficiency Maine staff is still available to review small projects and provide optional pre-approval if a customer so desires. *(This removes any uncertainty your customer might have about their incentive on projects that do not require Efficiency Maine pre-approval.)*

### NEW PRESCRIPTIVE MEASURES TO BE ADDED:

- A new line of commercial refrigeration measures (Details will be provided in January)
- Vapor-tight lighting fixtures – through the agriculture application
- Wall mounted vacancy sensors for controlling lights and HVAC
- New premium efficiency HVAC thresholds

### PRESCRIPTIVE MEASURES TO BE DISCONTINUED:

- Last year's efficiency thresholds for HVAC units
- Standard T8 lamps and ballasts *(Incentives will be paid only when High Performance T8 fluorescent lamps and ballasts are purchased)*
- LED Signage
- LED Exit Signs in new construction *(Incentives will continue to be paid for retrofit projects)*
- Energy Star® Hardwired CFL Circline Fixtures
- Energy Star Hardwired Ceiling Fan with Light Kit
- Energy Star Compact Fluorescent Lamp (CFL)
- Energy Star Compact Fluorescent Torchiere
- VendingMisers®, CoolerMisers™ and SnackMisers®
- Tankless Water Heaters

These changes to the program are in response to feedback we received from allies, customers and evaluators. They are designed to help further Efficiency Maine's mission "to promote the more efficient use of electricity." If you have questions, please direct them to a team member, [e-mail us](mailto:effmainebiz@fairpoint.net), or call 866-376-2463.

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## LIGHTING PROJECT IMAGERY

Do you have a customer that is planning a lighting upgrade that will yield dramatic results? We are looking for lighting improvement “before” and “after” photos that we could feature in our publications. If you have a candidate, [please e-mail us](#), or call 866-376-2463.

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## NEW MATERIALS ON EM WEB SITE

We have technical information sheets on energy saving electrical equipment, all of which are available on our [Web site](#). Some contain savings analysis worksheets so customers can calculate their own energy savings. We also have publications that are directed at different industries. Here are the latest materials:

- [The Apple Farm](#)
- [2006 Energy Efficient Schools](#)
- [2006 Energy Efficient Lodging](#)
- [Maine Dairy Farms Benefit from Energy Efficiency](#)
- [SYSCO Customers Benefit from Energy Efficiency](#)
- [Maine Cities and Towns Benefit from Energy Efficiency](#)

All of our publications are available on our [Web site](#). These materials are available for use with your customers. If you need a large quantity, please contact us.

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## UPCOMING TRADE SHOWS

Efficiency Maine will have a booth at the following [trade shows](#). If you are attending or exhibiting at these trade shows, please stop by and see us.

**December 12-13, 2006** – [26th Annual Water & Wastewater Technical Conference, Exhibition & Meeting](#), Hilton Garden Inn, Freeport

**January 9-11, 2007** – [2007 Maine Agricultural Trade Show](#), Augusta Civic Center, Augusta

**January 25, 2007** – [MEREDA's Third Annual Member Showcase](#), Holiday Inn By the Bay, Portland

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## EASY LINKS

Each E-News will provide easy links for your review.

- [Our Application Process & Tips for a Faster Incentive](#)
  - [Cash Incentive Applications](#)
  - [Program Ally Logo Use Guidelines](#)
  - [Glossary of Terms](#)
  - [Savings Analysis Worksheets and Technical Information Sheets](#)
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## PROGRAM ALLY E-NEWS

E-NEWS FOR PROGRAM ALLIES is published on a monthly basis to provide Efficiency Maine's Business Program Allies with program updates and other information. If you would like others in your company or organization to be added to our distribution list, forward us their [e-mail addresses](#). The Program Ally E-News is also found on our Web site on the [Energy Wise Tools & Program Materials](#) page.

If you would like to [provide feedback, ask questions](#) about the program or this E-Newsletter, or [be removed from this list](#), send us an e-mail or call 866-376-2463.

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